# Falconedge

## (AQUIS: EDGE)

Modernising hedge funds services with
Bitcoin-backed capital strategies



**Investor Presentation**

Q4 2026

AQSE: EDGE
OTCQB: FEDGF
FSE: V87

falconedge.co.uk

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Important Information: Bitcoin Treasury
Falconedge Plc (the Company) holds treasury reserves and surplus cash in Bitcoin. Bitcoin
is a type of cryptocurrency or cryptoasset. Whilst the Board of Directors of the Company considers holding Bitcoin to be in the best interests of the Company, the Board remains aware that the financial regulator in the UK (the Financial Conduct Authority or FCA) considers investment in Bitcoin to be high risk. At the outset, it is important to note that an investment in the Company is not an investment in Bitcoin, either directly or by proxy. However, the Board of Directors of the Company consider Bitcoin to be an appropriate store of value and growth for the Company's reserves and, accordingly, the Company is materially exposed to Bitcoin. Such an approach is innovative, and the Board of Directors of the Company wish to be clear and transparent with prospective and actual investors in the Company on the Company's position in this regard. The Company is neither authorised nor regulated by the FCA. And cryptocurrencies (such as Bitcoin) are unregulated in the UK. As with most other investments, the value of Bitcoin can go down as well as up, and therefore the value of the Company's Bitcoin holdings can fluctuate. The Company may not be able to realise its Bitcoin exposure for the same as it paid in the first place or even for the value the Company ascribes to its Bitcoin positions due to these market movements. And because Bitcoin is unregulated, the Company is not protected by the UK's Financial Ombudsman Service or the Financial Services Compensation Scheme. Nevertheless, the Board of Directors of the Company has taken the decision to invest in Bitcoin, and in doing so is mindful of the special risks Bitcoin presents to the Company's financial position. These risks include (but are not limited to): (i) the value of Bitcoin can be highly volatile, with value dropping as quickly as it can rise. Investors in Bitcoin must be prepared to lose all money invested in Bitcoin; (ii) the Bitcoin market is largely unregulated. There is a risk of losing money due to risks such as cyber-attacks, financial crime and counterparty failure; (iii) the Company may not be able to sell its Bitcoin at will. The ability to sell Bitcoin depends on
various factors, including the supply and demand in the market at the relevant time. Operational failings such as technology outages, cyber-attacks and comingling of funds could cause unwanted delay; and (iv) cryptoassets are characterised in some quarters by high degrees of fraud, money laundering and financial crime. In addition, there is a perception in some quarters that cyber-attacks are prominent which can lead to theft of holdings or ransom demands. The Board of Directors of the Company does not subscribe t such a negative view, especially in relation to Bitcoin. However, prospective investors in the Company are encouraged to do your own research before investing.

# WHY FALCONEDGE IS DIFFERENT

Profitable scalable hedge fund-services and advisory backed by a Bitcoin Treasury reserve strategy

## OVERVIEW

### DESIGNED TO GENERATE ORGANIC YIELD

#### Model

- **Advisory & Fund Services:** Delivering turnkey solutions that boost capital efficiency
- **BTC Treasury Strategy:** Building a corporate Bitcoin treasury designed to reduce reliance on equity issuance and enable long-term, non-dilutive balance-sheet growth

#### Team

Proven leadership in hedge fund management, digital assets and Bitcoin strategy

- **Roy Kashi** – CEO | 15+ years in derivatives & hedge fund operations, ex-Brevan Howard, Henderson Global Inv.
- **Benny Menashe** – Chairman | 20+ years in FX & digital assets, Falcon Investment Management CEO

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### AT A GLANCE

- **IPO:** November 4, 2025
- **Market Cap:** £4.04m
- **Shares in Issue:** 1,011,000,000
- **Bitcoin Held as Treasury Reserve:** 21.6425 BTC
- **Bitcoin Treasury Policy:** up to ~90% of balance sheet assets

as of November 10, 2026

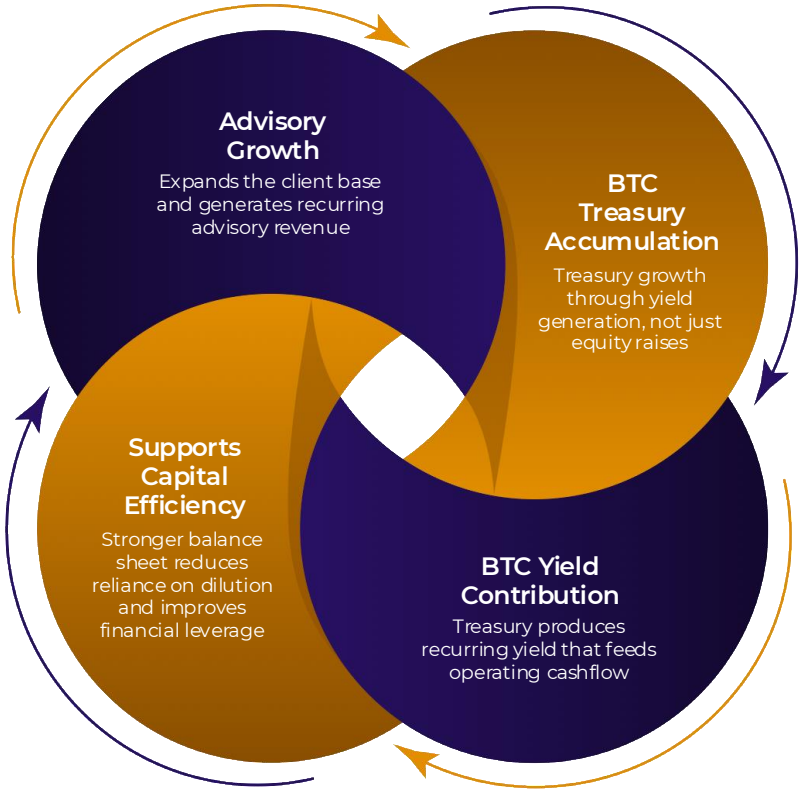
# TREASURY SNAPSHOT

Strategy generates consistent, risk-managed yield, creating a compounding, revenue-contributing balance sheet asset

## OUTPERFORMING TRADITIONAL MODELS

- Structured BTC yield allocation strategies
- Treasury growth through yield, not only capital raises
- Targeting organic Bitcoin yield
- Ability to service debt → opening leverage as a strategic expansion tool
- Generates stable cash flows to repay and optimise growth-focused debt, while reinvesting into BTC reserves

### Advisory-BTC Capital Growth




## CAPITAL EFFICIENCY & COMPOUNDING STRUCTURE

- Combined ROE: projected 15–20% driven by recurring revenue and yield compounding
- Treasury yield supports secured leverage (expected 5–7% cost of capital) while preserving equity
- Optionality to raise via equity or debt depending on market conditions

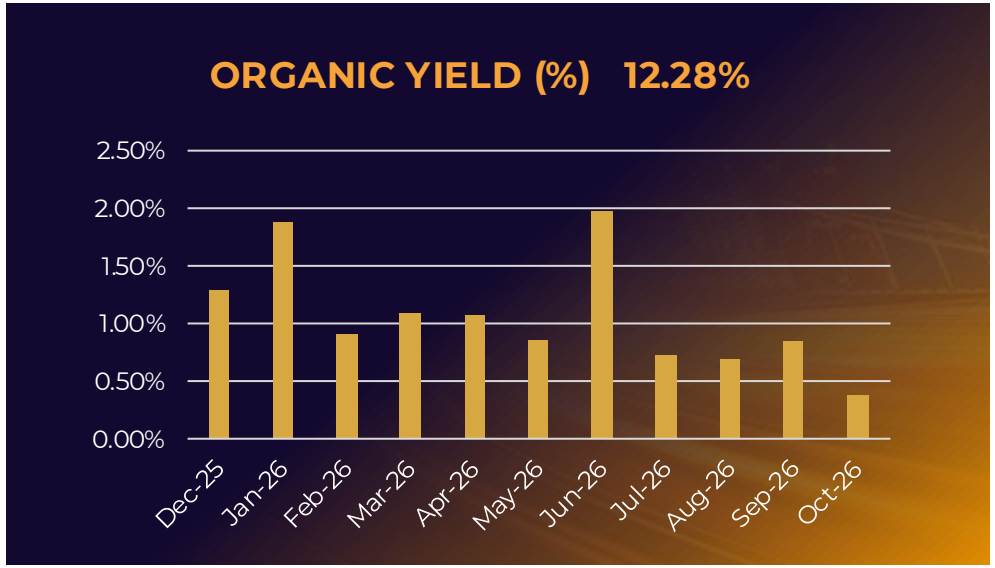
# ORGANIC TREASURY YIELD

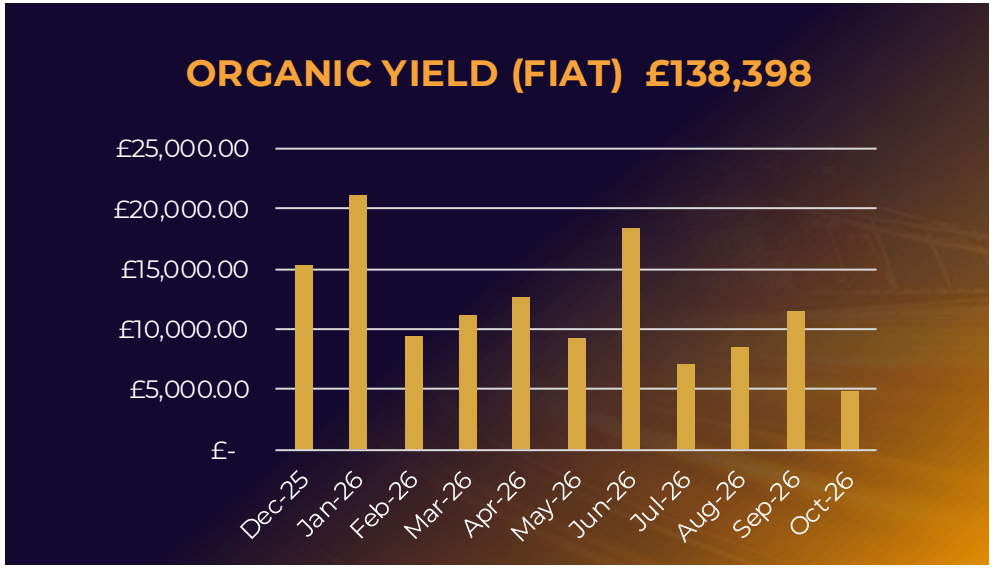
Generating live, risk-managed yield with non-dilutive compounding to support growth through a scalable, repeatable model.

## Yield Generation Strategy — Since Inception (1 Dec 2025)

- Total Organic Yield: 12.28%
- Incremental BTC Growth: 2.367 BTC
- Fiat Dominated Return: £138,398
  (based on closing BTC price as of 1st November 2026)

| | Dec-25 | Jan-26 | Feb-26 | Mar-26 | Apr-26 | May-26 | Jun-26 | July-26 | Aug-26 | Sep-26 | Oct-26 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Yield % | 1.29% | 1.88% | 0.91% | 1.08% | 1.07% | 0.86% | 1.97% | 0.71% | 0.69% | 0.83% | 0.37% |
| BTC Generated | ฿0.235 | ฿0.368 | ฿0.181 | ฿0.218 | ฿0.218 | ฿0.176 | ฿0.408 | ฿0.151 | ฿0.148 | ฿0.178 | ฿0.081 |
| GBP Value | £15,309 | £21,161 | £9,410 | £11,185 | £12,599 | £9,358 | £18,470 | £7,051 | £8,499 | £11,470 | £4,785 |
| USD Value | $20,587 | $26,874 | $12,609 | $14,812 | $17,102 | $12,595 | $24,523 | $9,507 | $11,485 | $15,138 | $6,405 |



# STRUCTURAL ADVANTAGES

Executing with discipline, transparency, and long-term alignment, to create a durable financial institution

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| LEVER | FALCONEDGE MODEL | STRATEGIC OUTCOME |
|---|---|---|
| **Core Operating Business** | Revenue-generating advisory | Self sustained operation |
| **Treasury Asset** | Bitcoin | High-conviction long-term store of value |
| **Deployment** | Affiliate regulated yield strategies | Balance sheet growth without dilution |
| **Financing Optionality** | Debt + equity | Ability to raise when advantageous |
| **Long-Term Goal** | Treasury-led compounding | NAV expansion → shareholder value accrual |

*"We are not just another treasury company. We don't follow. We lead."*

# ADVISORY SNAPSHOT

A proven, scalable, and high-margin business that provides stability across varying market conditions

## CURRENT PERFORMANCE

- **7** active funds under advisory
- Additional mandates under negotiation

## 2025-2026 OVERVIEW

- Est. 2026 Revenue: **£1,100,000**
- EBITDA margin: **75%**

## REVENUE MODEL

- Recurring monthly fees from advisory services and BTC Yields

## INSTITUTIONAL BY DESIGN

- Designed to withstand allocator and regulator scrutiny
- Combines traditional hedge fund infrastructure with digital asset fluency
- Trusted by experienced managers and sophisticated capital
- A professional operating partner

# ADVISORY PLATFORM

Providing full-service operational infrastructure, with analytics, onboarding, and capital introduction services, while integrating Bitcoin as a strategic hurdle rate for long-term performance

## STRATEGIC OPERATIONS & INFRASTRUCTURE

- Back office and trading workflow optimization
- Enterprise and IT security
- Business continuity and disaster recovery plans

## REGULATORY & COMPLIANCE

- Guidance on fund structure to meet UK regulatory requirements, ensuring alignment with FCA compliance standards
- Support offering documents, investor onboarding, and compliance manuals, with ongoing operational reviews to reduce regulatory risk
- Prep for regulatory audits and investor due-diligence reviews

## CAPITAL INTRODUCTION

- Investor narratives and materials
- Introductions to Allocators and Capital Sources
- Capital raise support

## PR & BRAND ENHANCEMENT

- Digital profiles and thought leadership
- Media outreach
- Long-term brand management designed to attract capital

# CAPITAL DEPLOYMENT FRAMEWORK

Disciplined and efficient focused on preservation and generation

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| USE CASE | PURPOSE | IMPACT |
|---|---|---|
| **Bitcoin Accumulation** | Primary balance sheet reserve | Long-term NAV expansion |
| **Yield Deployment** | Generate recurring returns | Supports BTC growth + services leverage |
| **Advisory Platform Growth** | Scale recurring revenue | Strengthens core business |
| **Listings Expansion** | OTCQB + Frankfurt | Expands investor base + liquidity |

*Disciplined capital recycling supports NAV growth and share price integrity*

# STRATEGIC ROADMAP

Key priorities guiding Falconedge's next phase of growth

## CAPITAL MARKETS ACCESS

- OTC MARKETS (OTCQB) – US commended trading Feb. 2, 2026
- Frankfurt Stock Exchange (FSE) – EU commended trading Apr. 20, 2026

## ADVISORY SCALE

- Expanding client base: intention to expand from 7 → 2-3x
- Building ARR: Targeting £1.3m+ within 12 months

## TREASURY GROWTH

- Demonstrate yield consistency
- Start to manage select 3rd party BTC for fee/yield revenue
- Drive long-term BTC reserve growth (aiming to reach 5k+ on balance sheet)

## BRAND & VISIBILITY

- Strengthen marketing, PR, and social media presence to engage funds, retail and institutional investors, and build a community around thought leadership



# LEADERSHIP

## Considerable breadth and depth of experience in asset management



### **ROY KASHI,** Chief Executive Officer

BREVAN **HOWARD** Janus Henderson INVESTORS

- Asset management professional with senior investment roles at leading hedge funds, asset managers, and family offices - including Brevan Howard and Henderson. Graduate of the University of Hertfordshire
- Brings cross-asset-class expertise across long/short equities, commodities, and digital assets to provide strategic and operational guidance to Falconedge's client managers
- Holds the PCIAM - Level 6 Wealth Management qualification from the Chartered Institute for Securities & Investment (CISI)



### **BENNY MENASHE,** Chairman

Falcon INVESTMENT MANAGEMENT

- Founder and CEO of Falcon Investment Management, with over 20 years of specialist trading experience in crypto, FX spot, equity options, and U.S. futures. Previously led the brokerage desk at Finotec before launching Falcon IM in 2015
- Has grown Falcon Investment Management into a leading hedge fund platform, reaching close to $1B AUM across 50+ teams at its peak and earning recognition as “Best Hedge Fund Platform” at the HFM European Services Awards 2025
- Graduate of Ben Gurion University



### Gordon Robinson
Non-Executive Director

- Highly experienced consultant with 40 years in Debt Advisory and Corporate Finance, and an adviser to corporates including listed companies
- Non-Executive Director with broad sector coverage, chairing and serving on several Corporate Governance Committees for listed companies



### Sandeep Shah
Head of Risk

- Works closely with managers across the world, implementing enhanced risk management and oversight
- 20 years of experience in quantitative risk management and due diligence



### Aliki Kyrou
Business Development

- Leads Business Development, focusing on client identification, relationship development, and outreach across hedge funds and alternative investment managers
- Holds a Bachelor’s and Master’s degree in Finance from Bayes Business School, with a focus on financial markets and investment analysis



### Yong Jett Chong
Compliance Associate

- Part of the Compliance team, focusing on regulatory matters across the Falcon platform
- Brings compliance experience from corporate trusteeship and corporate services

# Falconedge

## Investor Presentation

## Q4 2026


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